



General Assembly **2024**

AAIMHI Annual Report 2023
JUNE 25, 2024



Agenda

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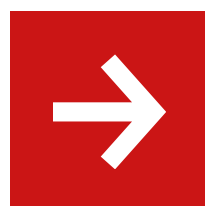
→ Finance

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Letter from the President



I'm thrilled to reconnect with you all. We all cherish the sentimental bond we share, reflecting the invaluable time spent at IMHI and the impact it has had on our personal and professional journeys.

The program is undergoing a transformative phase under new leadership focused on innovative, sustainable leadership in hospitality.

We're eager to strengthen our ties with IMHI and ESSEC, leveraging your diverse experiences to enrich IMHI's international reach. Your input is crucial as we explore new avenues for collaboration. Together, let's shape a dynamic future for IMHI and AAIMHI.

Monika MOSER

President AAIMHI





The AAIMHI Board

The Board



Mathilde AMORIC

Event Specialist
Since 2023



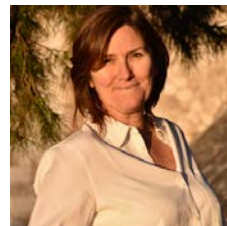
Alexandra OGILVIE

Event Specialist
Since 2016



Céline COTASSON

Treasurer
Since 2014



Axelle ROSIUS

Event Specialist
Since 2017



Sébastien DE COURTIVRON

Vice President
Since 2021



Antine SIBIEUDE

Board Member
Since 2021



Cyril LANREZAC

Board Member
Since 2010



Johanna WAGNER

General Secretary
Since 2016



Monika MOSER

President
Since 2021

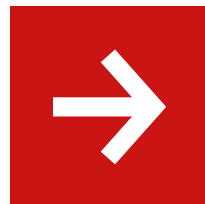


Jérémie ZEITOUN

Content Specialist
Since 2019

New board member

Anne Catherine Nielsen (IMHI 1996)



- Guide IMHI students and young graduates who wish to emigrate to the USA, and be able to provide them with advice regarding visas.
- Ensure a network of former IMHI who can support recruitment events for the school in the USA.
- Support the new Essec HUB in New York and accompany them to represent IMHI and the hotel sector.
- Make IMHI known to Associations and other Industries with the idea of forming strategic partnerships.
- Sponsor events involving exceptional students (sporting or other events)
- Promote a link between students/alumni and industry professionals in the US, in parallel with the efforts led by the Essec Talent Center.



AAIMHI Honorary Presidents



Olivier CHAVY

IMHI 1988



Michael LEVIE

IMHI 1983



Thierry LOUE

IMHI 1983



Remy REIN

IMHI 1983



François Olivier LUIGGI

IMHI 1992



Eric VINCENT

IMHI 1990



Dimitrios ZARIKOS

IMHI 1983



Nicolas MEYLAN

IMHI 1986



Puneet CHHATWAL

IMHI 1991



Isabelle ARNAUD

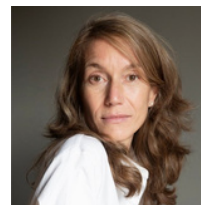
IMHI 1996



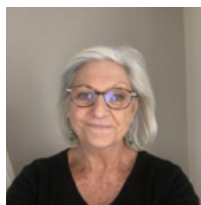
AAIMHI Honorary Members



Osman DOGRAMACI
IMHI 1987



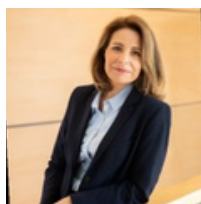
Marie-Pierre SCHICKEL
ESSECAumni
Managing Director



Joelle HARRIS
IMHI 1995 - 2023



Théo ROBECQUE
IMHI 2025 BDE
President



Claire TAGAND BATTARD
IMHI 1996



Le Musée des Arts Forains
Paris 05 - 05 - 2023



IMHI IS 40!

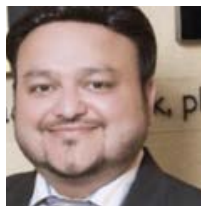


IMHI Ambassadors



Wissam ABOU JAOUDE

Indonesia Ambassador
IMHI 2004



Beni AGRAWAL

India Ambassador
IMHI 2006



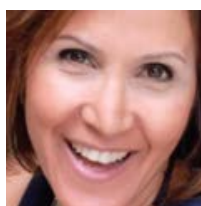
Axel CHAPTAL

Switzerland Ambassador
IMHI 2003



Javier DELGADO MUERZA

Spain Ambassador
IMHI 2003



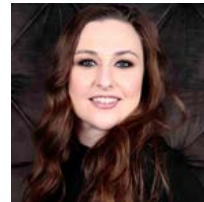
Rania HADDAD

Lebanon Ambassador
IMHI 2003



Christophe HOBEIKA

Dubai Ambassador
IMHI 2012



Bénédicte KÖLL

UK Ambassador
IMHI 2012



Anne-Catherine NIELSEN

NYC Ambassador
IMHI 1996



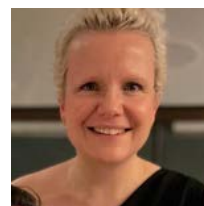
Nikhil MANCHHARAM

Singapore Ambassador
IMHI 2000



Clément MERVEILLE

Dubai Ambassador
IMHI 2018



Charlotte REGNARD

Switzerland Ambassador
IMHI 2003



Audrey SAADE

UK Ambassador
IMHI 2009



Le Musée des Arts Forains
Paris 05 - 05 - 2023



IMHI IS 40!

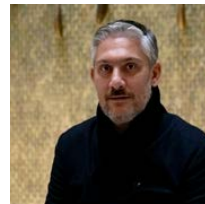


ESSEC Alumni Chapter Presidents



Pierre BRUNAUD

Hungary President
IMHI 2000



Esat TUGAY

Turkey President
IMHI 2002



Alleena ABDULLAH

Malaysia President
IMHI 2005



Matthieu WEISS

Denmark President
IMHI 2013



François-Olivier LUIGGI

USA President
IMHI 1992



Bastien BLANC

Saudi Arabia & Bahrein President
IMHI 1997



Verena NOSKE

Germany President
IMHI 2010

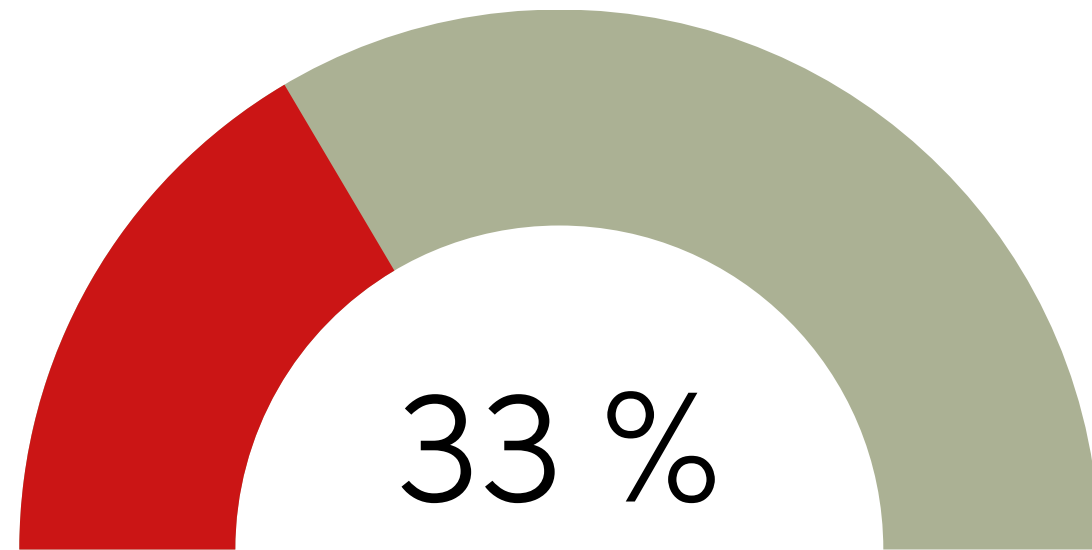




What happened in 2023?

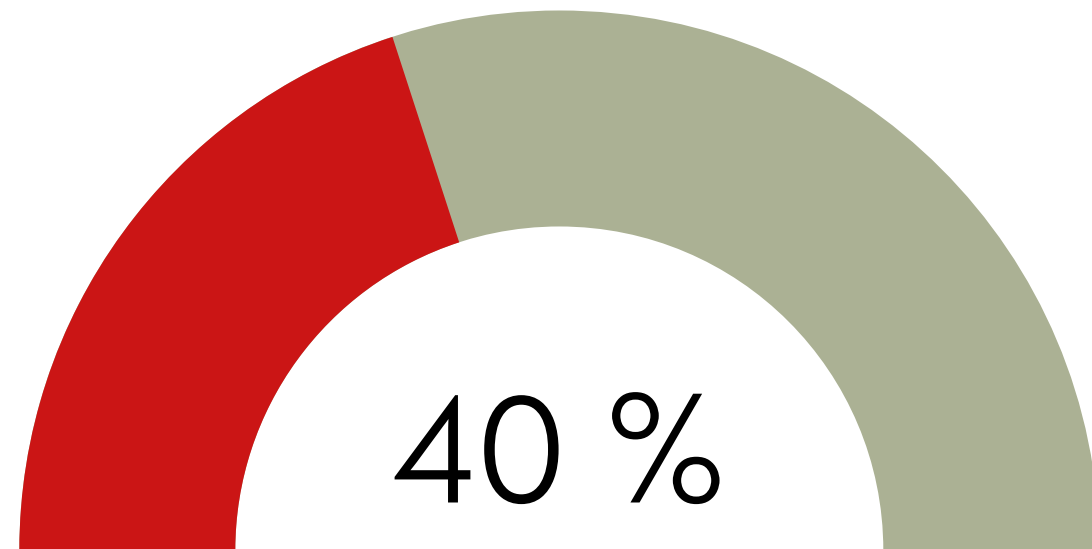
Goals 2023

CONNECT



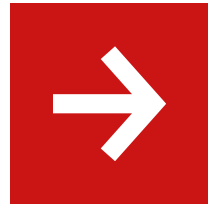
- International awareness of IMHI : Short Video Presentation of our International Alumni
- **Introduce our IMHI startups or business ventures & communication**
- **Search for new Ambassadors in new Regions**
- Create Podcast sessions of our Alumni / other professionals?
- Record / Film panels & conferences & share with international alumni
- **Synergies between ESSEC Alumni Clubs (Travel, Food, Wine, etc)**

SUPPORT



- **Continue to communicate about Divers'IMHI**
- **Assist IMHI for Mentoring, Interviews, Leaders Interventions of Alumni**
- Special IMHI discount with partner hotels (IMHI alumni idea)
- Create partnership with Headhunters for Alumni
- Increase ESSEC Alumni registrations and Memberships

Divers' IMHI



In 2023, Chinmai and Jean Baptiste together funded a **4 100 €** scholarship that will be attributed this year.
The class of 2001 raised **12 300 €** for a scholarship in memory of their batch mate Pierre Innocenti killed at the Bataclan



Chinmai Sharma
IMHI 2003



Jean Baptiste Recher
IMHI 2011



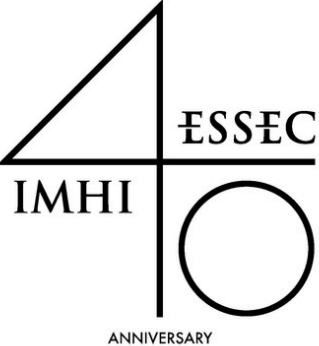
Class of 2001
in memory of Pierre Innocenti



40th Anniversary Conferences



40th Anniversary Gala



Get Together 2023



FIRST NAME BORDEAUX

January 2023 - thanks to Eric Omgba
& Jerome Bosc (IMHI 2005)



TOO HOTEL PARIS

Hotel Visit with Lutron, thanks to
Carine Lebrun (IMHI 1995), February
2023



HYATT MADELEINE PARIS

January 2023 - thanks to Alice
Micolau Mafaity (IMHI 2001)



HYATT REGENCY PARIS

Conference with Club ESSEC Travel -
February 2023

Get Together 2023



MIPIM CANNES- HOTEL SUQUET

March 2023 - with Club ESSEC IVT,
thanks to Johny El Salamani (IMHI
2021)



HOTEL LUMEN PARIS

April 2023 - thanks to Laura Bal
(IMHI 2020)



GENEVE

April 2023 - thanks to Nicolas Meylan
(IMHI 1986) and Mathilde Juglaret
(IMHI 2020)



HOTEL LIEGE OPERA PARIS

June 2023 - thanks to Maxime
Letessier (IMHI 2019)

Get Together 2023



THE SAVOY LONDON

June 2023 - thanks to Franck Arnold
(IMHI 1991)



TSUBA HOTEL PARIS

September 2023 - thanks to Maxime
Letessier (IMHI 2019)



THEATRE DES CHAMPS ELYSEES

October 2023 - Free Tickets to Opera La
Cenerentola from Rossini



HOTEL DU LOUVRE PARIS

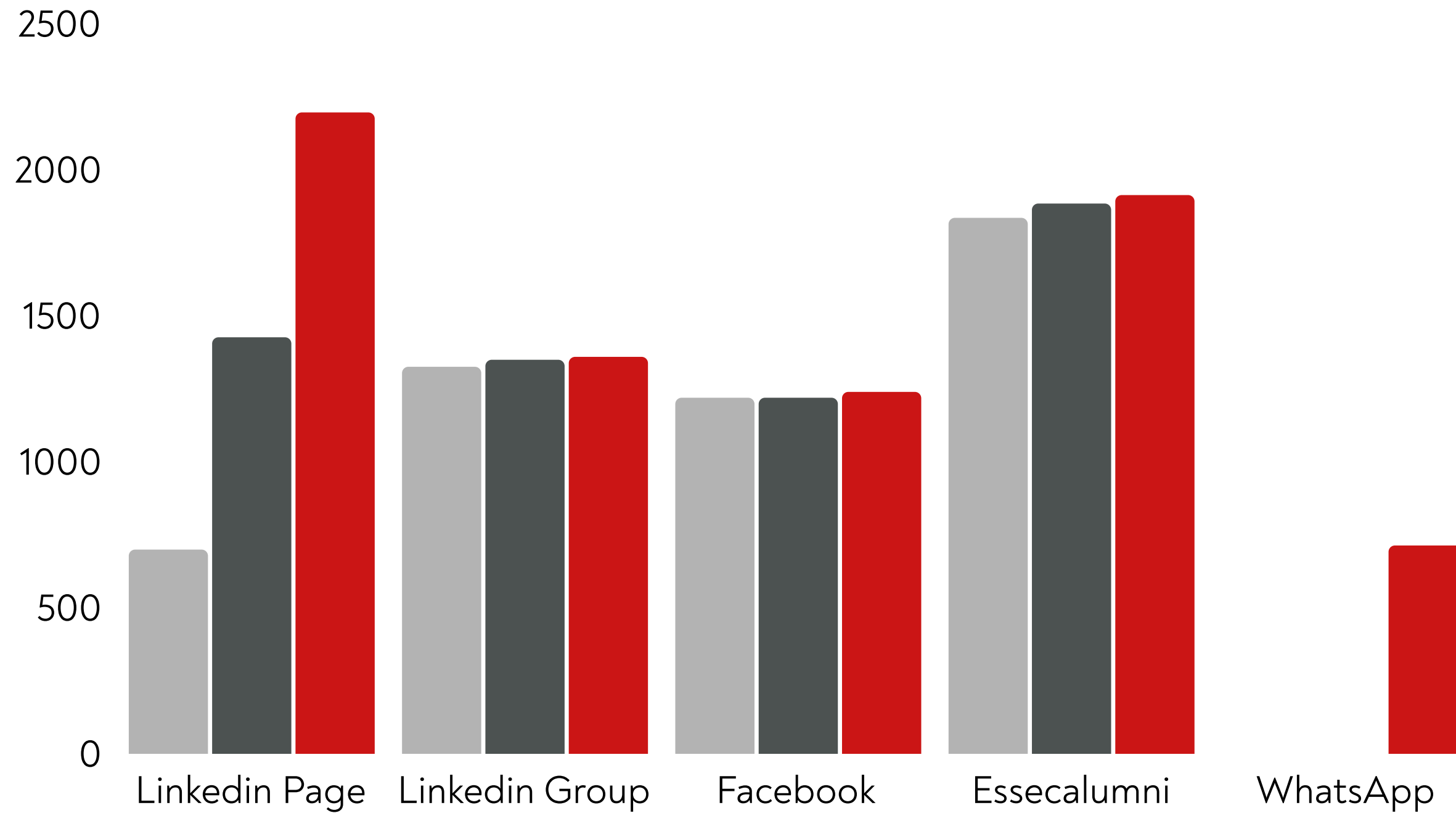
November 2023 - thanks to Alice
Micolau Mafait (IMHI 2001)



GRAND MAZARIN PARIS

December 2023

Social media



IMHI ALUMNI

IMHI Alumni Community
WhatsApp community

This community QR code is private. If it is shared with someone, they can scan it with their WhatsApp camera to join this community.

[Reset QR Code](#)



What happened @ ESSECALUMNI ?

la Maison des ESSEC



11 Avenue de Friedland
75008 Paris

www.essecalumni.com

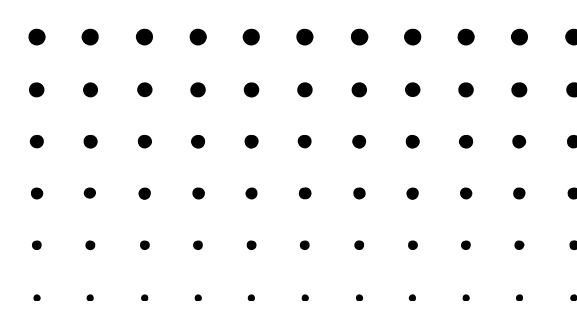
1935 IMHI alumni

728 accounts activated

223 lifetime memberships (195 accounts activated)
vs 221 in 2023

20 annual memberships (17 accounts activated)

Pay your dues



WHY ?

- SUPPORT AAIMHI
- GIVE BACK
- 65 000 ESSEC ALUMNI CONTACT DETAILS

ESSECALUMNI.COM

- USE JOB BOARDS
- FIND HIGH PROFILE TALENTS
- CAREER DEVELOPMENT OFFERS

ESSECALUMNI.COM

- LIFELONG LEARNING COURSES
- SPECIAL RATES FOR ESSECALUMNI EVENTS

RATES

- LIFETIME MEMBERSHIP
From 1 600 € to 320 €
depending on your past dues
- ANNUAL MEMBERSHIP
 - Standard rate : 167 €
 - Couple rate : 250 €
 - Pensionner rate : 107 €

Join other communities

1

PROFESSIONAL CLUBS

Entrepreneurs, Finance, Digital, Business Angels, Human Resources, Travel, Food...

2

LEISURE CLUBS

Wine, Cinema, Golf, Tennis, Cigar, Art...

3

LOCAL CLUBS

Côte d'Azur, Provence, Bretagne, ...

4

INTERNATIONAL CHAPTERS

UK, USA, China, Singapore, Germany...

ESSEC Alumni International





What happened @ IMHI?

New IMHI Management



MANUEL HEURTEUX
(IMHI 2015)

IMHI Executive Program Director



MICHAIL
TOANOGLOU, PH.D.

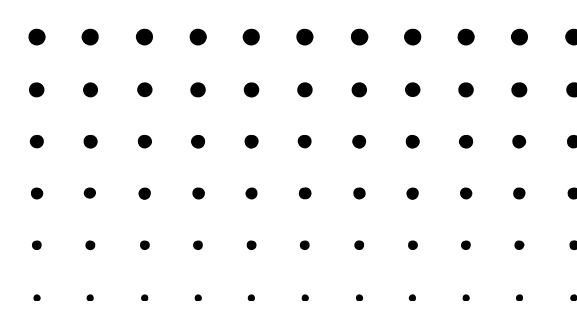
IMHI Academic Director



JOHANNA WAGNER
(IMHI 2013)

Corporate & Alumni Relations

Student Competitions



ULI Europe Hines 2024

→ Chaire Immobilier et Développement Durable
ESSEC with Louis Fauvin

→ 1st Prize

Technology Revenue Management Competition ICHRIE

→ Naman Panwar

→ 3rd Place

HAMA Europe Student Prize

→ Camille Marsan, Pierre Lego, Luc Lombard,
Olga Rudelou, Alban Sucrot

→ 1st Prize

ESSEC Concours Recettes Végétariennes

→ Isabella Alberti, Jules Desole

→ 1st Prize

Young Talent Awards 2023 Accor Challenge

→ Johanna Reboullet, Albane Charlery, Sybille
Canonica

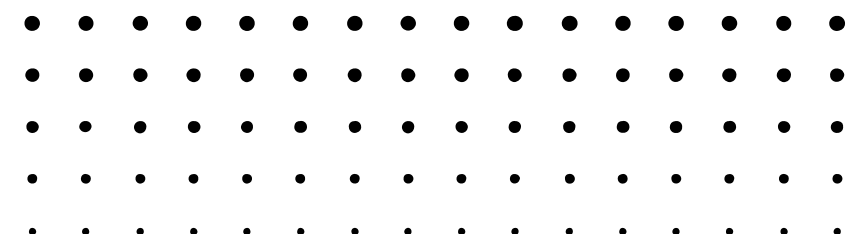
→ 1st Prize

LVMH - Clash of Titans

→ Mehdi El Mouttacil, Louis Fauvin, Harsh
Gohite, Eva Kapoor, Jules Desole

→ 2nd Place (out of 300)

IMHI Job Fair

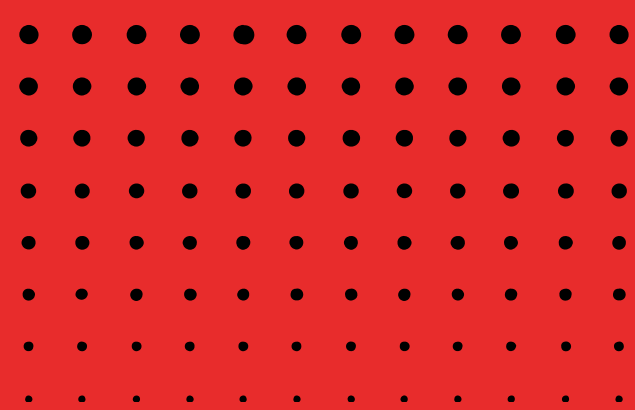


Afterwork

IHG[®]
HOTELS & RESORTS

EXTENDAM
CAPITAL PARTNERS IN HOSPITALITY

ESSEC
BUSINESS SCHOOL



IMHI Traiteur 25 YEARS

June 11, 2024
Apero Square, Paris



Junior IMHI 10 YEARS

May 14, 2024
Hotel Alfred Sommer

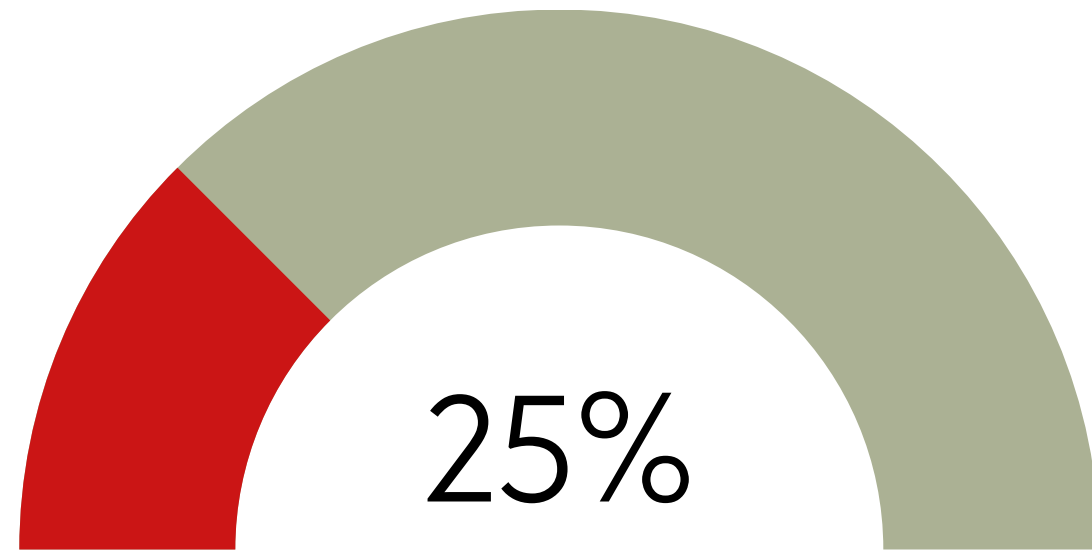




What'up for 2024 ?

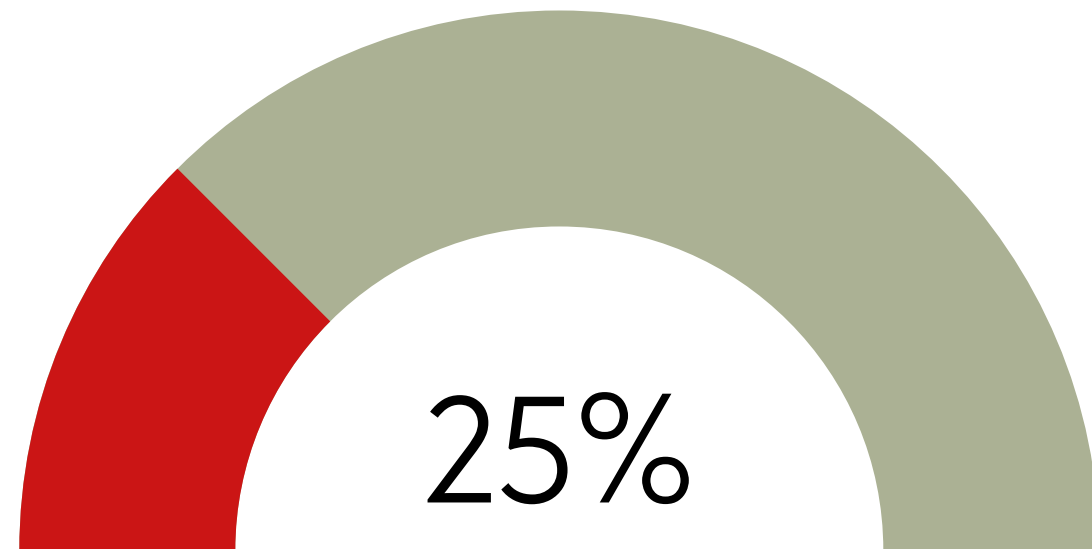
Goals 2024

CONNECT



- IMHI International: assist IMHI with new partnerships (ex. Institute of Hotel Management Aurangabad via Karan Kapoor)
- Communicate about IMHI startups or business ventures / Podcast
- New Ambassadors (China? Greece? Malaysia) & synergies with ESSECAumni
- Continue partnerships with ESSEC Alumni, Cornell Hotel Society, NEWH Network, etc
- Find “Corporate” Ambassadors (Accor, JLL, IHCL...)

SUPPORT



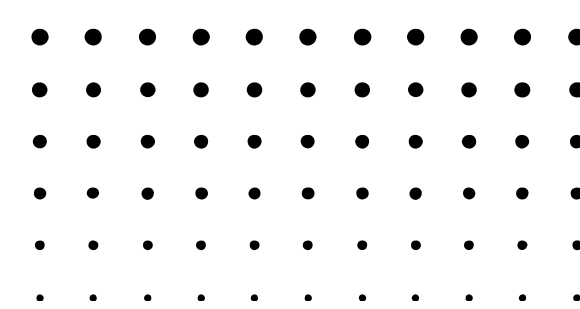
- Continue to promote Divers’IMHI to attract more students
- Assist IMHI for Mentoring, Interviews, Leaders Interventions of Alumni
- Increase ESSEC Alumni registrations and Fee payments

STATEMENT OF INCOME (Year Ended December 31)			
	Year 2	Year 1	Year 0
Operating Expenses			
Cost of goods sold	4,980,000	4,650,000	4,607,000
Depreciation	250,000	240,000	200,000
Selling and admin expense*	1,300,000	1,220,000	1,150,000
R&D	50,000	125,000	120,000
Operating Income	920,000	723,000	375,000
Interest expense	320,000	375,000	348,000
Income before taxes	600,000	390,000	226,000
Income taxes	210,000	136,000	122,000
Net Income	390,000	254,000	104,000

* Includes \$130,000 salaries paid to the owners in Year 2; \$100,000 in Year 1; and \$80,000 in Year 0.

Statement of Cash Flows (Year Ended December 31)			
	Year 2	Year 1	Year 0
<u>From Operating Activities</u>			
Net Income	390,000	254,000	104,000
Decrease (Increase) in accts receivable	(235,000)	254,000	22,000
Decrease (Increase) in inventories	(205,000)	(34,000)	22,000
Decrease (Increase) in prepaid expenses	(5,000)	75,000	15,000
Increase (Decrease) in accounts payable	75,000	(28,000)	22,000
Increase (Decrease) in accr exp payable	15,000		
Depreciation			
Total from Operating Activities	100,000	191,000	104,000
<u>From Investing Activities</u>			
Sales (Purchases) of machinery			
Sales (Purchases) of office e			
Sales (Purchases) of p			
Total from Inv			

Compte de résultat 2023



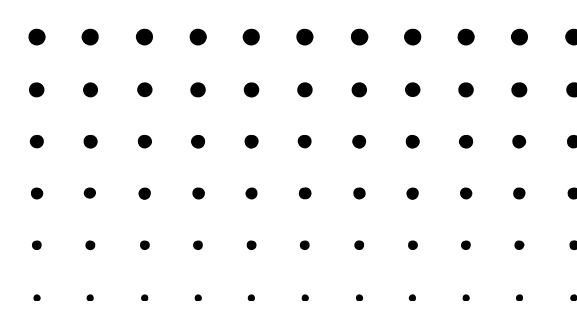
Produits	
Get together	435 €
Subventions	13 000 €
Divers'IMHI	11 622 €
Produits d'exploitation:	25 057 €
Produits financiers	2 366 €
<hr/>	
40 ans	
Vente billets	41 660 €
Sponsors	25 000 €
Divers	660 €
Produits exceptionnels:	67 320 €
<hr/>	
Total Produits : 94 743 €	

Charges	
Get Together, receptions	1 339 €
Admin	1 156 €
Banque	455 €
Divers	706 €
Charges d'exploitation:	3 656€
<hr/>	
40 ans	
Gala, Conferences & Campus visit	91 624 €
Book	44 552 €
Divers	627 €
Charges exceptionnelles	136 803€
<hr/>	
Total Charges: 140 459 €	

Résultat 2023: (45 717) €

Résultat 2022: 90 658 €

Bilan 2023



Actif

Actif Circulant

Disponibilités	104 769 €
Charges constatées d'avance	

Total actif circulant: 104 769 €

Actif immobilisé

Total actif immobilisé: 0 €

Actif Total: 104 769 €

Passif

Capitaux Propres

Fonds associatif	150 480 €
Perte 2023	(45 717) €

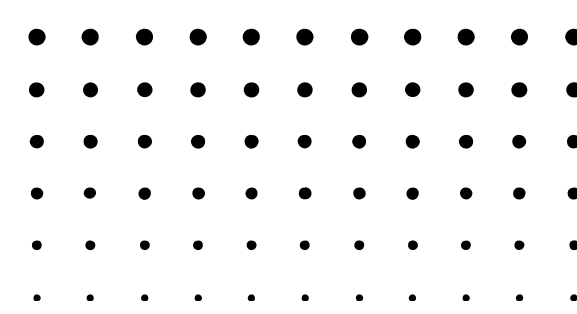
Total capitaux propres: 104 763 €

Provisions, Dettes

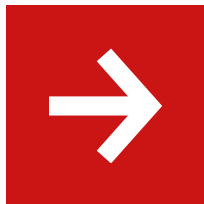
Google	6 €
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Total Dettes: 6 €

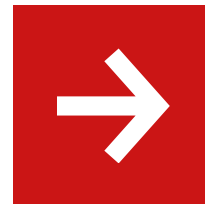
Passif Total: 104 769 €



40th Anniversary - details



Revenue	130 802 €
01. Tickets	41 560 €
02. Sponsors	88 192 €
03. Donations	1 050 €



Expenses	136 000€
01. Venues	39 064 €
02. F & B	42 261 €
03. Other	10 155 €
04. Book	44 520 €

Gala

338 attendees
37 classes represented from 1983 to 2022

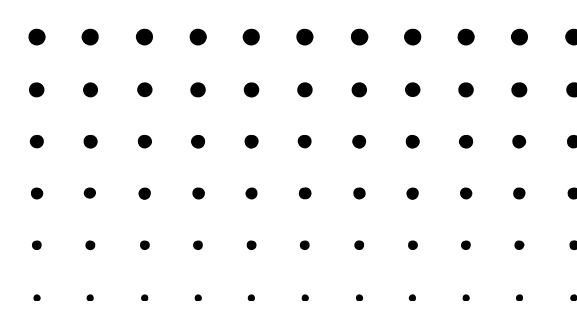
Conference

150 attendees

Campus Visit

26 attendees
Free

Budget 2024



Produits

Get together	2 000 €
Subventions	13 000 €
Divers'IMHI	6 000 €
Produits d'exploitation:	21 000 €
Produits financiers	2 000 €

Produits exceptionnels:

Produits exceptionnels: 0 €

Total Produits : 23 000 €

Charges

Get Together, receptions	4 000€
Admin	800 €
Banque	300 €
Divers	1 000 €

Charges d'exploitation: 6 100 €

Divers'IMHI

Fond Pierre Innocenti	12 300 €
Bourse Sharma / Recher	4 100 €

Charges exceptionnelles 16 400€

Total Charges: 22 500 €

Résultat 2023: (45 717) €

Budget 2024: 500 €

Votes

- L'Assemblée Générale donne quitus aux membres du bureau sur le rapport Moral
- L'Assemblée Générale donne quitus aux membres du bureau sur le rapport Financier 2023
- L'Assemblée Générale reconfirme les membres actuels et approuve l'entrée des nouveaux membres
- L'Assemblée Générale approuve le budget 2024



Contact Us



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Linkedin

AAIMHI - IMHI Alumni Association - page
ESSEC Hospitality Alumni (AAIMHI) - group



Facebook

AAIMHI - ESSEC (IMHI) Alumni



WhatsApp Community

